



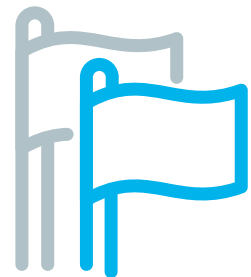
# ▶ Why Choosing a Backup and Recovery Leader Matters

A LOOK AT COMMVAULT'S LEADER POSITION IN GARTNER'S MAGIC QUADRANT FOR DATA CENTER BACKUP AND RECOVERY SOFTWARE 2016

- ▶ **73% of the Fortune 1000 and 76% of the Global 500 support their key technology decisions with Gartner advice.**



Gartner interacts with clients in more than 10,000 distinct enterprises worldwide.



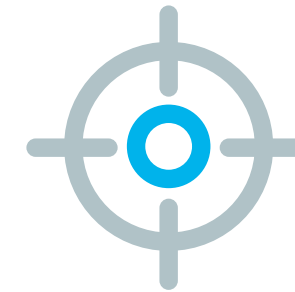
Gartner serves clients in more than 90 countries.

**Clients outside the U.S. provided 40% of our 2015 \$2.0 billion revenue**

# ▶ What Is The Gartner Magic Quadrant?



Independent,  
Third Party Analysis



The Go-To Asset for Customers  
Looking for Backup Software



Updated Yearly



Powerful  
Validation Tool



Unbiased and  
Not For "Sale"

# ▶ The 2016 Gartner Magic Quadrant: ENTERPRISE DATA CENTER BACKUP AND RECOVERY



# ► Why We Believe We're A Leader:



Commvault is a Consistent and Reliable Choice



The Best Service and Support in the Industry



The Best Solutions at the Best Price

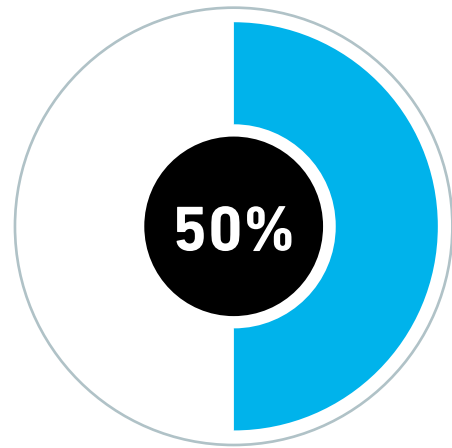


Broadest support across the enterprise, including the cloud provider investment protection for a rapidly innovating IT landscape

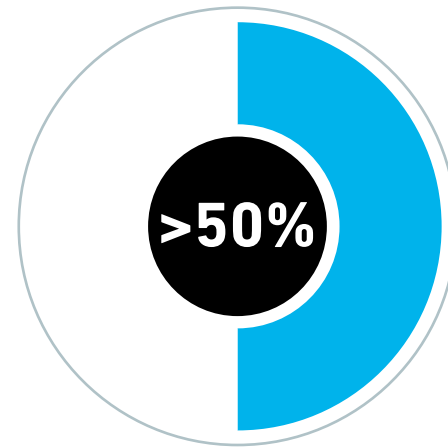


The Time to Get to Know Commvault is NOW

# ▶ What Is The Gartner Magic Quadrant?



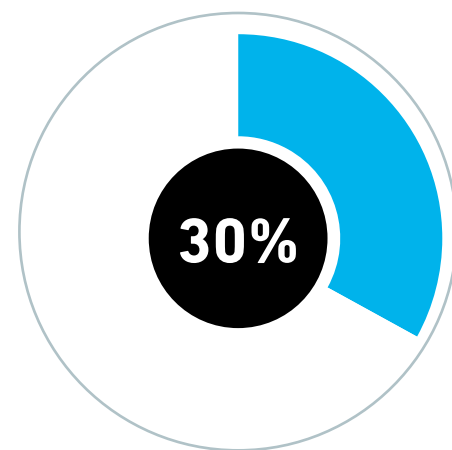
By 2018, 50% of organizations will augment or replace their current backup application



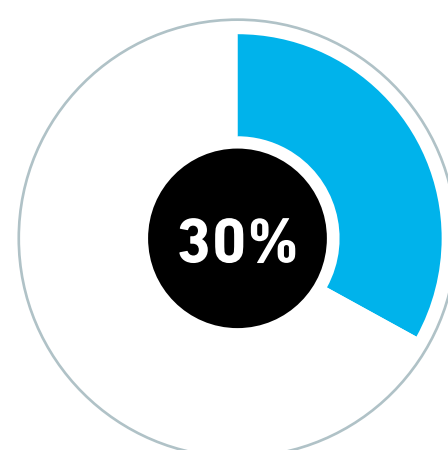
By 2018, more than 50% of enterprise storage customers will consider bids from storage vendors that have been in business for less than five years



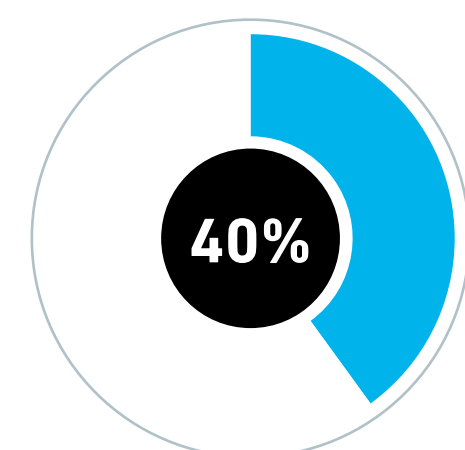
By 2018, the number of enterprises using the cloud as a backup destination will double




By 2019, 30% of midsize organizations will leverage public cloud IaaS for backup



By 2020, 30% of organizations will leverage backup for more than just operational recovery



By 2020, over 40% of organizations will supplant long-term backup with archiving systems

- 
- A man with a beard and short dark hair, wearing a light blue short-sleeved button-down shirt, is sitting at a desk in an office. He is looking intently at a computer monitor. His hands are on a keyboard. A white coffee cup is on the desk in front of him. The background is a blurred office environment with other people and windows. A large white diagonal shape is overlaid on the left side of the image, containing text.
- ▶ For the 6th consecutive year, Commvault has been named a leader in Gartner's Magic Quadrant for Data Center Backup and Recovery.

[FIND OUT WHAT THIS MEANS FOR YOU.](#)

# ▶ Commvault is Furthest on Vision & Highest on Execution.

Commvault is highest on execution and furthest on completeness of vision – we believe we are most prepared for today and tomorrow’s digital business needs.



## **FLEXIBLE & COST-EFFECTIVE SCALING**

Commvault has a single code base and a unique platform that enables smart packaging, competitive pricing and world class scale to solve enterprise data center challenges.



## **AGILE INTEGRATION**

Commvault keeps you agile – the broadest integration with on premise, infrastructure and cloud providers/technologies eliminates lock in and enables the movement of workloads to any infrastructure you desire.



## **BROADEST SUPPORT ACROSS ENTERPRISE**

Commvault has your back – the industry’s leading support and services to ensure success.

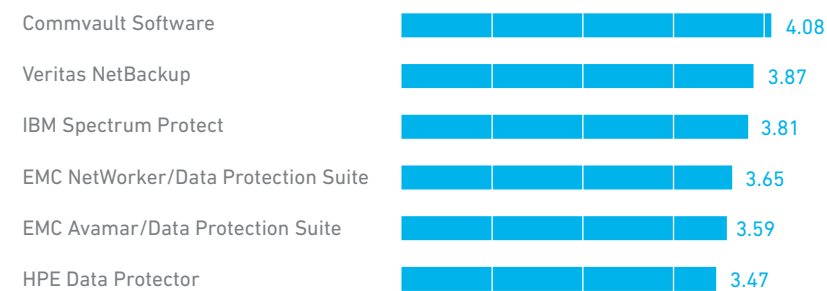


# ▶ Critical Capabilities Report

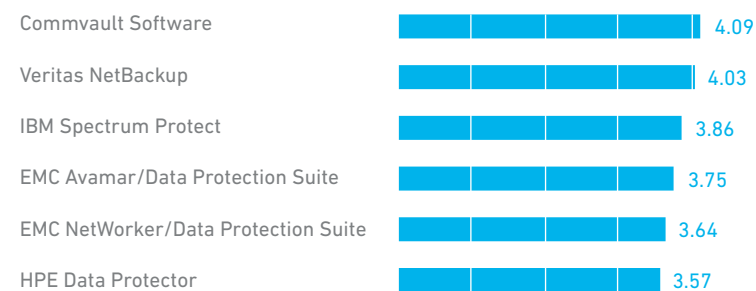
This year, Gartner has added a supplementary report to the Magic Quadrant – the Critical Capabilities For Data Center Backup and Recovery Software report. This report evaluates six vendors in the Enterprise Backup Market on key use cases across a set of defined capabilities. Commvault’s capabilities scored the highest on 4 out of the 5 use cases.

[DOWNLOAD THE CRITICAL CAPABILITIES REPORT](#) ↓

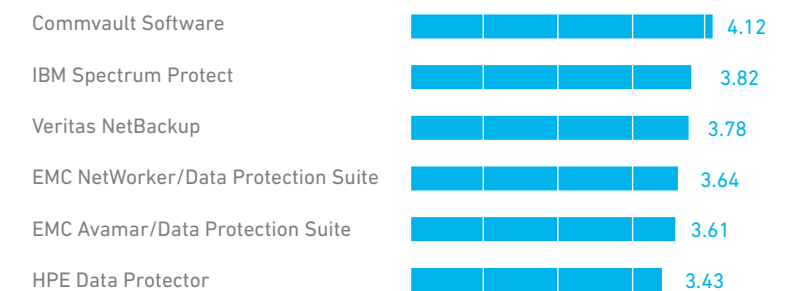
## PRODUCT OR SERVICE SCORES FOR ALL-PURPOSE



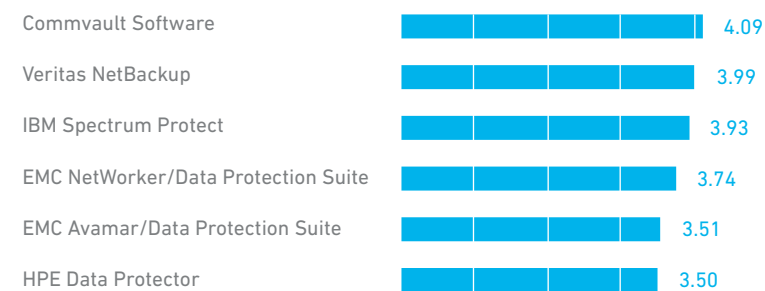
## PRODUCT OR SERVICE SCORES FOR NAS AND FILE SYSTEMS



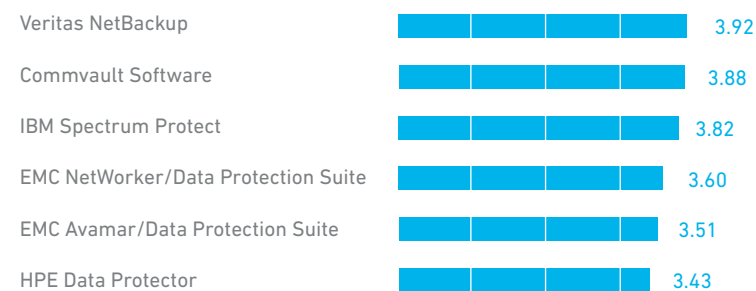
## PRODUCT OR SERVICE SCORES FOR VIRTUAL MACHINES



## PRODUCT OR SERVICE SCORES FOR DATABASE APPLICATIONS



## PRODUCT OR SERVICE SCORES FOR COLLABORATION APPLICATIONS



## ▶ The Confidence You Need

We believe Commvault's leadership position is an affirmation that we are delivering leading, enterprise class backup and recovery solutions at the best and most flexible price point.

In a competitive environment mired with mergers and divestitures, Commvault is a consistent and reliable choice. If you aren't already familiar with us, the time is now.

**DOWNLOAD THE GARTNER MAGIC QUADRANT FOR DATA CENTER BACKUP AND RECOVERY SOFTWARE TODAY.** 

# ▶ About Commvault

Commvault is a leading provider of data protection and information management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,000 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit [commvault.com](https://www.commvault.com).

